

FY 2018 Budget (Final)  
 Presented to the Board: September 19, 2017

	16-17 Actual*	17-18 Budget*	Variance	%	Notes
Unrestricted Contributions	\$563,830	\$600,000	\$36,170	+6%	
Restricted Contributions	\$1,886,330	\$1,379,350	(\$506,980)	-27%	
Government Grants	\$446,643	\$430,000	(\$16,643)	-4%	
Rental Revenue	\$211,852	\$192,500	(\$19,352)	-9%	
Program Fees	\$288,358	\$369,025	\$80,667	+28%	
Food Service Revenue	\$316,272	\$295,000	(\$21,272)	-7%	
Annual Benefit Revenue	\$243,345	\$275,000	\$31,655	+13%	
Student Dance Revenue	\$71,450	\$70,000	(\$1,450)	-2%	
Miscellaneous	\$137,993	\$100,000	(\$37,993)	-28%	
<b>Total Revenues</b>	<b>\$4,166,073</b>	<b>\$3,710,875</b>	<b>(\$455,198)</b>	<b>-11%</b>	

ASP	\$1,094,616	\$1,069,499	(\$25,117)	-2%	
Saturday-Weekday-Vacation	\$42,694	\$33,849	(\$8,845)	-21%	
Summer Program	\$134,151	\$155,434	\$21,283	+16%	
Teen Program	\$156,085	\$157,483	\$1,398	+1%	
Adult Learning	\$205,992	\$31,887	(\$174,106)	-85%	Previously part of CFS
Pre K & Senior Learning	\$0	\$80,527	\$80,527	NA	Previously part of CFS
Administrative	\$865,502	\$776,344	(\$89,158)	-10%	
Facilities	\$403,790	\$372,089	(\$31,701)	-8%	
Aquatics and Fitness	\$151,942	\$119,000	(\$32,942)	-22%	
Food Service	\$501,615	\$504,500	\$2,885	+1%	
Development	\$257,726	\$288,560	\$30,834	+12%	
Marketing	\$117,658	\$91,700	(\$25,958)	-22%	
<b>Total Expenses</b>	<b>\$3,931,771</b>	<b>\$3,680,872</b>	<b>(\$250,899)</b>	<b>-6%</b>	

<b>Net Operating Income</b>	<b>\$234,302</b>	<b>\$30,003</b>	<b>(\$204,299)</b>	<b>-87%</b>	
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ASP	(\$8,741)	\$1	\$8,742		
Saturday-Weekday-Vacation	\$22,096	\$14,676	(\$7,420)		
Summer Program	\$43,741	(\$14,434)	(\$58,175)		
Teen Program	(\$52,701)	(\$2,483)	\$50,218		
Adult Learning	\$0	\$14,114	\$14,114		Previously part of CFS
Pre K & Senior Learning	(\$100,206)	(\$10,927)	\$89,279		Previously part of CFS
Administrative	(\$759,806)	(\$676,344)	\$83,462		
Facilities	\$299,731	(\$217,089)	(\$516,820)		
Aquatics and Fitness	\$34,840	\$12,250	(\$22,590)		
Food Service	\$249,405	\$245,500	(\$3,905)		
Development	\$551,949	\$686,440	\$134,491		
Marketing	(\$46,006)	(\$21,700)	\$24,306		
<b>Net Operating Income</b>	<b>\$234,302</b>	<b>\$30,003</b>	<b>(\$204,299)</b>		

\* Reflects internal reporting as opposed to GAAP reporting (16-17 Actual is preliminary subject to audit review)